

About Mary Marcus

Entrusting your upscale real estate market needs to Mary will result in a financially rewarding and emotionally gratifying experience that will be highly personalized to your exclusive tastes in the strictest confidentiality.

While many thrived during real estate bubbles, Mary has distinguished herself amongst other realtors in the recent global recession. During this distressed period Mary has listed and sold more homes than many of her peers in the Chicago North Shore area.

As a Certified Luxury Home Marketing Specialist (CLHMS) Mary is recognized as having performed in the TOP 10% of her markets, and has successfully demonstrated her expertise in the luxury home and real estate market.

A Certified Negotiation Expert (CNE) Mary has earned many accolades for her warm, assertive style. Her thoughtful and respectful approach has proven to be very effective for finding solutions acceptable to all parties involved in real estate transactions, no matter the hurdles that might line the negotiation process.

Another quality that distinguishes Mary is drawn from her previous career as a very successful interior designer, one in which she catered exclusively to the sophisticated marketplace of the Chicago North Shore area.

Discerning homebuyers will benefit from Mary's keen eyes to unlock the many hidden possibilities that a home may possess. Often the end result is that you will acquire a home of very high quality and craftsmanship at a preferential purchase price.

Potential home sellers will benefit from Mary's inspired creativity that takes home staging to another level. By giving an exceptional visual texture to your home, Mary will make your home stand out and impress potential homebuyers and generate maximum profit for you.

Mary's customers comment glowingly on her honesty, hard work, drive, determination, integrity, and passion. Mary also has an undeniable generosity of spirit that is best exemplified through her long time association with the Make A Wish Foundation, which grants wishes to children with life threatening illnesses.



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Mary's customers benefit from the same empathy that is characteristic of her involvement with the Make A Wish Foundation, the underprivileged, and battered women.

Enthusiastic and supportive, Mary puts her customers at ease during the purchase or sale of a home, processes that, at times, can be populated with many potential pitfalls.

Along with her belief that we have a duty to protect the sick and less fortunate, Mary's other personal mantra that the quality of one's life is based on the challenges you accept and complete has been at the root of her professional successes.

The Chicago North Shore area in which Mary buys and sells home includes Deerfield, Evanston, Wilmette, Winnetka, Kenilworth, Glencoe, Highland Park, Glenview, Northfield, Northbrook, and Long Grove. As well, through a significant and effective national referral network, Mary can assist you in buying or selling a home outside the Chicago North Shore area.

Along with her CLHMS and CNE designations, Mary's other real estate certifications include being an Accredited Buyer's Representative (ABR), and she holds an e-PRO certification attesting to her fluency in the ever-evolving world of online marketing.

A small percentage of the proceeds from each purchase or sale of a home is donated to the Make A Wish Foundation



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